Reading: GLM.Basics Model: Source text

Predict auto claim severity using a GLM Problem Type:

## Given

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١	У	Target variable = loss cost	<= Model specification for GLM software, input along with a data set of observations
	$x_1$	Driver age (predictor)	
	x <sub>2</sub>	Marital status (predictor)	
	log	Link function	
	Gamma	Distribution	<= We assume the loss cost after accounting for the predictors is
			random and follows a Gamma distribution.

Coefficient	Parameter	<
5.8	$\beta_0$ (Intercept)	
0.1	$\beta_1$ (Coefficient for driver age)	
-0.15	$\beta_2$ (Coefficient for marital status)	
0.3	φ (Dispersion parameter)	

<= GLM Software output

## Find

- a.) Predict the average claim severity for:
  - i.) A 25-year old married driver
  - ii.) A 35-year old unmarried driver
- b.) Calculate the variance of the loss cost for: i.) A 25-year old married driver

  - ii.) A 35-year old unmarried driver

## Solution

To begin we need to understand the types of predictor variables used in the GLM. To do this, look at the model output. Marital status is clearly a categorical variable as there isn't a continuous range of marital statuses. Looking at the model output, since there is only one coefficient ( $\beta_2$ ) for marital status, we infer marital status is a binary variable, so either 1 or 0.

We're dependent on the question to specify which marital status corresponds to 0 and 1 respectively. Since it isn't explicitly called out, assume since most people are unmarried, that 0 = unmarried and 1=married. (This also matches with the logic of 1 = True and 0 = False.)

Next, driver age could be treated as either a continuous or discrete/categorical variable as we typically measure age in a whole number of years. Since the GLM output only has one coefficient for driver age ( $\beta_1$ ) we infer age is a continuous variable as otherwise there would be a coefficient  $\beta_1$  for each age in the data set.

Now we understand the GLM output, we can set up the GLM equation as follows:

$$g(\mu_i) = \ln(\mu_i) = \beta_0 + \beta_1 \cdot x_1 + \beta_2 \cdot x_2$$

Here we're using the natural logarithm for the log-link function g.

Now it's a matter of plugging in the numbers and then inverting the link function

a.) i.) 
$$g(\mu_i) = 5.8 + 0.10 * 25 + -0.15 * 1$$
 <= Remember this driver is married so marital status = 1 = 8.15

Inverting the link function by exponentiating gives

 $\mu_i = \frac{3,463.38}{4}$  <= This is the predicted average loss cost for a claim for the set of married 25-year old drivers

a.) ii.) 
$$g(\mu_i) = 5.8 + 0.10 * 35 + -0.15 * 0$$
$$= 9.3$$

Inverting the link function by exponentiating gives

μ<sub>i</sub> = 10,938.02 <= This is the predicted average loss cost for a claim for the set of unmarried 35-year old drivers

Notice how we could also write this as  $\mu_i = e^{\beta_0} \cdot e^{\beta_1 \cdot x_1} \cdot e^{\beta_2 \cdot x_2}$  In a.)i.) above this becomes  $\mu_i = 330.30 * 12.182 * 0.861$ 

We can split this apart as:

330.30 is the "base rate" – the average severity for the whole book of business/data set

12.182 is the factor for a driver aged 250.861 is the factor for a married driver

We can further interpret the results of a.) as follows:

a.) i.) The severity distribution for the set of married 25-year old drivers follows a Gamma distribution with  $\mu$  = 3,463.38 and  $\varphi$  = 0.3 a.) ii.) The severity distribution for the set of unmarried 35-year old drivers follows a Gamma distribution with  $\mu$  = 10,938.02 and  $\varphi$  = 0.3

Notice in both cases we have  $\varphi$  = 0.3. This is because  $\varphi$  is assumed to be constant across the entire data set.

b.) We now have fully specified Gamma distributions for part a.) so we can calculate the variance as  $\phi * V(\mu)$ , which for a Gamma distribution is  $\phi * \mu^2$ 

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b. i.) Variance = 0.3 * 3,463.38 ^2 = 3,598,498.37
b. ii.) Variance = 0.3 * 10,938.02 ^2 = 35,892,079.26
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The higher-risk driver (determined by the average claim severity,  $\mu_i$ ) has a higher variance than the lower risk driver despite  $\phi$  being constant.